

## IFEA Webinar On Demand

## **Thinking About Cashless? Take a Strategic Approach**

Jim Shanklin, Senior Consultant Contratto, Inc., Seattle, WA



Now that all US consumers have "embedded-chip" credit and debit cards, and all retailers are required to use chip-reading/NFC (Near-Field Communications) Point of Sale devices, cashless transactions are inevitable for festivals and events. Your visitors will expect and demand non-cash transactions from all of your points of sale. Join Jim Shanklin, CFEE for ideas on how to strategically address the inevitable changes, minimize the "push-back" from board members and vendors and avoid other pitfalls of moving to a cashless event.

**Jim Shanklin** founded Festivals.com in 1995 and has been a 20-year IFEA member. Now with his new company, Contratto, Inc. he is working with IFEA members in cashless and sponsorship projects.

Length: 60 Minutes

Webinar On Demand will be sent as an online link.

Link will remain active for 7 days.

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Questions:

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