## 2022 IFEA WEBINAR SERIES



## **IFEA Webinar on Demand**

The Insurance Market: Update and Trends in Our Industry David Olivares, CFEE Vice President of Sales & Marketing Kaliff Insurance San Antonio, TX

The last 2 years have been a blur. We have been through a pandemic, brief recession, booming economy, a crazy real estate market, and a time where cars are appreciating, rather than depreciating. Its crazy out there! So how does this affect our insurance? Rates and coverages should remain the same, right? Learn about how the insurance market is reacting and what coverages you should be most concerned about when protecting your event.

David G. Olivares joined Kaliff in 2012 as a producer and was appointed as Vice President of Sales and Marketing in 2016, and program underwriter. David's expertise is Festivals, Fairs, Rodeos and Outdoor Music and Event Venues. A native of San Antonio, David received a Bachelor of Science degree from the University of the Incarnate Word where he excelled in Academics and Track in Field. David was the Team Captain of the University's Track and Field Team and was ranked 19th in the nation for javelin in 2008. David gives back to his community by volunteering at various San Antonio Fiesta Events as well as organizing the Fiesta Castle Hills 5K run. He currently serves on the Board of Texas Festivals and Events Association. David, his wife, and three children are all an exemplary part of the ever-expanding family unit of Kaliff Insurance's commitment to community-based participation and values. David's professional background, infused with his passion for sports and entertainment, offer the perfect blend of talent that ensures proper coverage and implementation to protect Kaliff clients.

Length: 60 Minutes

Webinar on Demand will be sent as an online link along with any supporting document provided.

All IFEA Webinars must be purchased and viewed within the same calendar year.

Questions: Contact Nia Hovde, CFEE, Vice President/Director of Marketing & Communications Email: nia@ifea.com